A3940-1.5U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3April 1990

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Institute of Technology
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Presbyterian College
Queens College
Randolph-Macon Woman's College
Rollins College
University of South Alabama
University of South Carolina
University of South Carolina-Aiken
University of South Carolina - Coastal
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
West Georgia College
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the inferim period (March 9, 1990, through April 10, 1990) and cumulatively (September 1, 1989, and April 10, 1990).

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SCPA REGIONAL Report No. 3 APRIL 1990

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 3/9/90 THROUGH 4/10/90

CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	52	369	$26678	$25882	$31000	$26500	$21000	252	2290	$25397	$26141	$30000	$26000	$20000
BUSINESS ADMIN (INCL MGMT	12	105	23033	23741	*	*	*	63	508	20925	22730	26000	20598	17400
DISTRIBUTION MANAGEMENT	+	6	+	26116				5	34	23230	25285	*	*	*
ECONOM & FINANCE (BANKING	35	155	25234	24892	32000	24500	18500	91	598	23564	24324	31000	24000	18500
HOTEL/RESTAURANT MGMT.	+	+	+	+				1	31	18000	20005	*	*	*
HUMAN RSRCS (incl LABOR R	+	4	+	19625				34	54	24494	23817	28875	24500	19500
MANAGEMENT INFO SYSTEMS	1	72	31000	28023	*	*	*	26	229	25727	27252	30000	27063	20000
MARKETING/MARK MGMT (RESR	16	136	21688	22648	*	*	*	94	623	21559	22720	25200	21000	18000
REAL ESTATE	+	+	+	+				3	14	17553	24561	*	*	*
COMMUNICATIONS														
ADVERTISING	2	4	16500	17625	*	*	*	15	24	16744	18049	*	*	*
COMMUNICATIONS	2	13	21900	20859	*	*	*	19	115	20405	20182	*	*	*
JOURNALISM	1	8	16000	18000	*	*	*	12	44	17863	17500	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				3	13	16993	18101	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	+	45	+	19655				71	276	20551	19162	24000	20000	18357
PRE-ELEMENTARY EDUCATION	1	1	19050	19050	*	*	*	5	23	19779	16783	*	*	*
PHYSICAL EDUCATION	+	8	+	19562				7	31	20633	19439	*	*	*
SPECIAL EDUCATION	1	7	20350	19934	*	*	*	9	57	19933	19926	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	20000				3	37	19467	18932	*	*	*
TEXTILES & CLOTHING	+	+	+	+				2	30	23450	20538	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				6	28	19222	18335	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	3	5	19933	23461	*	*	*	4	10	19450	21646	*	*	*
LETTERS (incl English, Li	2	7	18500	20471	*	*	*	13	58	20403	19222	*	*	*
VISUAL & PERFORMING ARTS	1	16	27000	19464	*	*	*	8	50	22376	19057	*	*	*
HUMANITIES - OTHER	+	2	+	22500				2	46	23250	24915	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	21000				2	15	20997	20639	*	*	*
HISTORY	+	4	+	18704				3	12	21985	21214	*	*	*
POLITICAL SCIENCE/GOVT	9	21	23422	24650	*	*	*	20	61	20890	22269	25000	20000	14400
PSYCHOLOGY	6	17	20587	21864	*	*	*	15	68	19217	20077	*	*	*
SOCIOLOGY	3	9	23867	19144	*	*	*	3	20	23867	21689	*	*	*
SOCIAL SCIENCES-OTHER	2	11	18500	21136	*	*	*	3	26	19000	19028	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	34	+	29977				1	150	32500	30510	*	*	*
AGRICULTURAL	+	14	+	28327				+	29	+	29815			
ARCHITECTURAL	+	7	+	30700				+	29	+	30301			
BIOENGINEERING & BIOMEDIC	6	14	33971	31344	*	*	*	6	20	33971	30812	*	*	*
CHEMICAL	11	254	35895	35179	*	*	*	91	924	35229	35197	37200	35220	33600
CIVIL	3	98	29667	27713	*	*	*	34	508	28744	27658	32500	28750	25000
COMPUTER	2	68	29422	30727	*	*	*	4	148	30117	31307	*	*	*
ELECTRICAL/ELECTRONIC	21	265	30582	31830	32700	31000	27000	101	1197	31155	31672	35000	31200	25344

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	+	92	+	$30491				15	388	$30097	$30850	*	*	*
MECHANICAL	7	259	$31745	32719	*	*	*	103	1296	30999	32212	$34700	$31500	$25000
METALLURGICAL	+	12	+	33727				6	86	29817	32239	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				+	16	+	28961			
NUCLEAR	+	1	+	32220				+	16	+	30685			
PETROLEUM	3	28	29447	34011	*	*	*	3	86	29447	35434	*	*	*
TEXTILE	+	+	+	+				3	3	33669	33669	*	*	*
ENGINEERING TECHNOLOGY	1	61	26000	28311	*	*	*	9	162	29731	29315	*	*	*
INDUSTRIAL TECHNOLOGY	2	4	30400	29960	*	*	*	5	25	24960	25774	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	30	+	21852				4	65	22843	22199	*	*	*
ANIMAL SCIENCES	+	4	+	17517				+	20	+	17768			
PLANT SCIENCES	+	18	+	21831				+	23	+	21694			
NATURAL RESOURCES	+	1	+	20700				+	5	+	18480			
OTHER AGRICULTURAL SCIENC	+	13	+	22622				4	27	25530	23971	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	26	120	29880	30303	$32500	$30080	$27000	65	463	27772	29402	32400	28500	21008
COMPUTER PROGRAMMING	+	4	+	28275				14	34	30052	28501	*	*	*
INFORMATION SCIENCES & SY	1	44	21000	27822	*	*	*	11	180	26742	28432	*	*	*
SYSTEMS ANALYSIS	+	1	+	28980				+	3	+	27827			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	26000				1	48	22000	26526	*	*	*
HEALTH SCIENCES	+	5	+	15000				1	21	16800	20691	*	*	*
NURSING	+	1	+	23000				2	23	31000	26630	*	*	*
PHARMACY	+	3	+	35000				2	20	32000	33790	*	*	*
SCIENCES														
ACTUARIAL	+	20	+	20411				+	27	+	22634			
ARCHITECTURAL & ENVIRONME	+	43	+	25533				5	54	28376	25068	*	*	*
BIOLOGICAL	+	6	+	20956				3	30	24000	21286	*	*	*
CHEMISTRY	5	24	30500	30198	*	*	*	6	65	29167	28809	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	9	+	25893				+	18	+	22890			
MATHEMATICS	4	47	23925	27741	*	*	*	18	107	21725	25600	*	*	*
PHYSICS	+	3	+	30465				+	13	+	26262			
OTHER PHYSICAL & EARTH SC	+	+	+	+				1	2	30000	24000	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				24	24	26861	26861	29000	26800	25000
TOTALS	241	2636						1336	11780					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	50	282	$27587	$26278	$31000	$27000	$22000	226	1796	$25913	$26398	$30500	$26000	$22000
ACCOUNTING (PRIVATE)	6	82	23133	24496	*	*	*	37	505	23911	24960	27999	23640	20000
COMMERCIAL BANKING (CNSMR	26	34	19231	20038	21000	18500	18500	41	77	20025	20642	24000	18500	18500
COMMERCIAL BANKING (LENDG	1	11	21500	22436	*	*	*	11	69	20736	22775	*	*	*
INVESTMT BANKING (CORP FN	+	3	+	29733				1	18	27600	28414	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	5	+	24627			
INVESTMT BANKG (REAL EST)	+	4	+	23997				1	10	19000	24619	*	*	*
INVESTMT BANKG (SALES & T	6	7	18750	19500	*	*	*	6	11	18750	19550	*	*	*
FINANCIAL/TREASURY ANALYS	6	44	31167	26584	*	*	*	11	224	27914	26424	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	4	+	22125				2	25	17500	20620	*	*	*
UNDERWRITING	3	5	26333	21800	*	*	*	8	43	24133	22005	*	*	*
INSURANCE - CLAIMS	3	13	22833	22723	*	*	*	11	52	21245	22131	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	18177				1	15	27000	18778	*	*	*
MEDIA PLANNING	+	+	+	+				3	9	16333	19382	*	*	*
REPORTING	+	3	+	15076				1	10	17000	15669	*	*	*
PRODUCTION	+	2	+	12700				5	20	23220	24974	*	*	*
PUBLIC RELATIONS	+	8	+	21417				5	35	15476	20964	*	*	*
WRITING / EDITING	+	6	+	18333				1	28	16200	18036	*	*	*
MARKETING														
ADVERTISING	4	8	21000	21313	*	*	*	8	32	17438	19642	*	*	*
BRAND/PRODUCT MANAGEMENT	3	34	24067	26252	*	*	*	10	89	24860	25626	*	*	*
BUYER/MERCHANDISING	6	26	24583	24742	*	*	*	15	122	22079	22869	*	*	*
DISTRIBUTION	1	13	13520	25941	*	*	*	7	42	20653	26649	*	*	*
MARKET RESEARCH	1	17	29000	24052	*	*	*	3	32	24333	24897	*	*	*
PURCHASING	1	9	25200	24722	*	*	*	2	28	23850	24034	*	*	*
SALES	10	143	21440	24623	*	*	*	100	677	23216	24676	30600	23325	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	4	18800	20257	*	*	*	4	21	16075	20551	*	*	*
FINANC,TAXA, MONETARY POL	5	10	26380	25090	*	*	*	8	24	22245	23214	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				+	11	+	26699			
LAW ENFORCEMENT	+	2	+	21000				1	14	19493	24500	*	*	*
MILITARY	1	33	26000	21710	*	*	*	18	71	22819	21683	*	*	*
NATIONAL SECURITY	+	+	+	+				+	2	+	26850			
URBAN / REGIONAL PLANNING	+	2	+	24000				1	3	27500	25167	*	*	*
ENGINEERING														
BIOENGINEERING	+	6	+	33548				+	18	+	29552			
DESIGN / CONSTRUCT	1	104	29000	29946	*	*	*	40	715	29776	29975	33000	30178	25000
ENVIRONMENTAL/SANITATION	1	16	29000	26489	*	*	*	4	72	27769	28327	*	*	*
MANUFACTURING/INDUSTRIAL	10	183	31096	32212	*	*	*	68	886	31608	32180	36000	31322	27500
SYSTEMS / PROGRAMMING	3	36	31000	31845	*	*	*	9	165	30683	31019	*	*	*
POWER SYSTEMS	+	50	+	32249				8	178	29926	31902	*	*	*
SOFTWARE DESIGN & DEVELOP	7	29	31457	31713	*	*	*	17	146	30217	31465	*	*	*
HARDWARE DESIGN & DEVELOP	+	24	+	31530				4	120	28659	31844	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	2	77	$32500	$32894	*	*	*	26	334	$32506	$32089	$37320	$32750	$26328
TESTING	1	21	31260	30940	*	*	*	5	126	28686	30554	*	*	*
PROCESS ENGINEERING	11	207	35522	34990	*	*	*	71	726	34955	35034	36500	35000	33400
PROJECT ENGINEERING	2	90	34800	32940	*	*	*	47	469	31962	32403	35400	32000	29000
OTHER ENGINEERING	18	297	29690	31137	*	*	*	75	889	30535	31356	34080	31200	25343
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	27500				3	20	16971	22273	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				2	10	18000	22371	*	*	*
NURSES / PERSONAL CARE	+	3	+	32667				2	26	31000	26542	*	*	*
OCCUPATIONAL THERAPY	1	2	20000	23000	*	*	*	1	18	20000	25980	*	*	*
PHARMACIST	+	3	+	35000				+	10	+	35363			
PHYSICAL THERAPY	+	3	+	15000				+	21	+	27419			
RESPIRATORY THERAPY	3	3	28427	28427	*	*	*	3	6	28427	23297	*	*	*
OTHER HEALTH RELATED	+	9	+	18963				4	37	22759	20500	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	23000				1	14	16700	18376	*	*	*
COUNSELING	1	3	21000	18667	*	*	*	3	29	17050	16588	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				2	5	17200	17180	*	*	*
SOCIAL WORK	+	3	+	21733				3	20	18168	18479	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	15	151	29534	29059	*	*	*	60	449	27470	28527	33300	28500	19500
INFORMATION SYSTEMS	2	46	26000	29419	*	*	*	25	214	25675	27506	31000	26950	20000
SYSTEMS ANALYSIS & DESIGN	2	64	28500	29054	*	*	*	16	230	27001	29539	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	9	+	29101				1	22	28000	29398	*	*	*
AGRICULTURE/NAT'L RESOURC	+	32	+	20704				2	81	22385	20477	*	*	*
ARCHITECTURE	+	8	+	24851				1	14	20000	22047	*	*	*
CONSULTING	15	97	31127	28645	*	*	*	19	297	30279	28318	*	*	*
HUMAN RESRCS /INDUS RELS	1	7	23800	22770	*	*	*	6	46	22817	23113	*	*	*
MANAGEMENT TRAINEE	6	138	25683	22488	*	*	*	141	706	22433	21616	29000	21600	17500
MATH/STATISTICIANS	+	3	+	21412				1	11	22265	22739	*	*	*
PARALEGAL	+	3	+	16813				+	8	+	16593			
RESEARCHERS NON-TECHNICAL	2	17	19500	21620	*	*	*	2	21	19500	21978	*	*	*
RESEARCHERS - TECHNICAL	1	8	31000	31091	*	*	*	1	29	31000	27939	*	*	*
TEACHING	2	67	19700	19656	*	*	*	115	472	20440	19158	24000	20000	18000
TOTALS	241	2636						1336	11780					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 3 APRIL 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	8	$25000	$27438	*	*	*	24	144	$28293	$29141	$32750	$28750	$23100
MBA--NON-TECH	20	76	40670	37423	$52000	$39250	$32200	36	193	37439	35305	51000	35500	28200
MBA--TECH	12	31	39450	39125	*	*	*	21	55	38367	38132	44000	38000	34000
MS-BUSINESS	1	3	26000	31933	*	*	*	1	19	26000	33679	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	1	+	33000				2	33	26750	37349	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	3	5	25838	27823	*	*	*	10	18	29241	29963	*	*	*
MANAGEMENT INFORMATION SY	+	7	+	32933				+	12	+	33411			
MARKETING/MKTNG MGT (RESE	+	2	+	32250				3	8	26604	36279	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	19200				+	4	+	26550			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				2	9	25365	26681	*	*	*
ELEMENTARY EDUCATION	+	2	+	19500				8	24	24497	22337	*	*	*
PHYSICAL EDUCATION	+	4	+	36024				1	5	24500	33719	*	*	*
READING EDUCATION	+	1	+	22000				+	1	+	22000			
SPECIAL EDUCATION	1	5	23000	24800	*	*	*	2	25	21684	22244	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				1	1	26000	26000	*	*	*
LETTERS	+	1	+	20000				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	1	+	18000				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				1	2	20000	21500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	6	+	29698				+	26	+	24731			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	+	+	+				3	5	21956	22535	*	*	*

continued

SCPA REGIONAL Report No. 3 APRIL 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	$34940				2	18	$30396	$34887	*	*	*
AGRICULTURAL	+	+	+	+				+	3	+	36100			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	1	+	42000			
CHEMICAL	+	10	+	36450				20	48	38383	36943	$39600	$38490	$36840
CIVIL	1	7	$37200	31711	*	*	*	2	102	36350	32051	*	*	*
COMPUTER	+	8	+	34952				8	20	32583	34655	*	*	*
ELECTRICAL/ELECTRONIC	3	33	34197	37195	*	*	*	11	139	35122	36870	*	*	*
INDUSTRIAL	+	14	+	35163				3	41	29632	35355	*	*	*
MECHANICAL	3	27	34920	37032	*	*	*	14	124	35476	36840	*	*	*
METALLURGICAL	+	4	+	37973				+	20	+	37176			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	5	+	34834				+	6	+	33829			
PETROLEUM	1	14	40800	38749	*	*	*	1	24	40800	38281	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				1	5	34248	25450	*	*	*
HEALTH SCIENCES	+	5	+	17403				+	7	+	18374			
NURSING	+	2	+	34900				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	3	+	25932				+	3	+	25932			
BIOLOGICAL	+	4	+	33861				+	6	+	29441			
CHEMISTRY	+	2	+	28880				2	11	32850	31972	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	7	37050	36803	*	*	*	7	62	33154	36881	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	18	+	35038				2	31	30504	33802	*	*	*
MATHEMATICS (INCL ACTUARI	+	1	+	37000				2	12	23846	30244	*	*	*
PHYSICS	+	4	+	29624				2	9	29875	29796	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	49	324						192	1287					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	19	86	$49417	$47587	*	*	*	28	145	$45301	$45254	$52500	$41345	$36000
MBA--TECH	3	34	44387	50493	*	*	*	4	45	43290	50884	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	41	121	49326	50763	$60000	$50000	$37000	55	174	48263	48973	65000	45300	35000
MBA--TECH	21	70	45640	52695	48000	46000	40000	33	108	45608	52227	50000	45000	40000
OVER 4 YEARS														
MBA--NON-TECH	15	64	51633	52656	*	*	*	19	118	49711	47905	*	*	*
MBA--TECH	7	40	59643	57468	*	*	*	8	53	56688	56744	*	*	*
TOTALS	106	415						147	643					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$38000	$38000	*	*	*
COMPUTER & INFOR SCIENCES	+	1	+	$42000				+	2	+	50000			
ECONOMICS	+	1	+	42096				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	8	+	47181				4	14	31950	42446	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	29040				+	1	+	29040			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				1	1	24000	24000	*	*	*
PSYCHOLOGY	+	5	+	33400				+	6	+	32167			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	4	+	31200			
ENGINEERING														
AEROSPACE	+	2	+	47496				+	3	+	48331			
CHEMICAL	+	15	+	51801				2	40	52080	51113	*	*	*
CIVIL	+	2	+	48492				+	3	+	44728			
COMPUTER	+	+	+	+				+	1	+	57000			
ELECTRICAL/ELECTRONIC	+	11	+	49361				+	21	+	53232			
INDUSTRIAL ENGINEERING	+	2	+	51500				+	2	+	51500			
MECHANICAL	+	3	+	49328				1	10	37634	47712	*	*	*
METALLURGICAL	+	3	+	48800				+	9	+	49969			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	5	+	38698				+	7	+	37227			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	11	$49000	42695	*	*	*	2	47	48998	44900	*	*	*
GEOLOGICAL SCIENCES	+	7	+	35937				+	7	+	35937			
MATHEMATICS	+	1	+	35000				1	4	28000	34750	*	*	*
PHYSICS	+	5	+	40718				+	9	+	41385			
POLYMER	+	3	+	48000				1	4	45000	47250	*	*	*
TOTALS	1	86						13	199					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25747 209 34000/21600		23000 1	21789 9				29000 1	
BUSINESS ADMIN (INCL MGMT	23350 2			19612 8			25000 1	27633 3	
ECONOM & FINANCE (BANKING	26948 12			21893 35 34000/18500	22000 2	24500 1		31357 7	
HUMAN RSRCS (incl LABOR R				24000 1					
MANAGEMENT INFO SYSTEMS				19000 1	26950 1		26666 11	22000 2	
MARKETING/MARK MGMT (RESR		22000 1		20292 12		24000 2	18100 2	31000 1	
ADVERTISING		18240 9				15300 2			
COMMUNICATIONS		14750 2		24000 1		24000 2			
JOURNALISM		15450 2				16000 2			
TELECOMMUN/BROADCASTING						18500 1			
FOREIGN LANGUAGES				18500 2					
LETTERS (incl English, Li				18500 2					
HISTORY			20000 1						
POLITICAL SCIENCE/GOVT				20125 4	20000 1			31500 2	
PSYCHOLOGY				18500 3					
SOCIAL SCIENCES-OTHER				18500 2					
BIOENGINEERING & BIOMEDIC					36000 1			36000 1	
CIVIL								29750 2	28250 4
ELECTRICAL/ELECTRONIC			32200 1				30450 4	30280 5	32250 2
MECHANICAL			32500 1						26000 1
COMPUTER SCIENCE					29000 1		28301 16	29333 3	
COMPUTER PROGRAMMING							25000 1	32000 1	
INFORMATION SCIENCES & SY						21000 1	29050 2		

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CHEMISTRY					31250 2			32000 1	
MATHEMATICS								28000 1	
TEXTILE SCIENCE							27000 1		

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING				18000 1		21583 3			
BUSINESS ADMIN (INCL MGMT	20067 3		19250 4	19967 6		19991 11			
DISTRIBUTION MANAGEMENT						20500 1			
ECONOM & FINANCE (BANKING	21180 5			26900 5		18152 5	17000 1		
HOTEL/RESTAURANT MGMT.			13000 1						
HUMAN RSRCS (incl LABOR R	21750 2	26000 1	18000 1	23769 16			17500 1		
MANAGEMENT INFO SYSTEMS	27963 2					19000 1			
MARKETING/MARK MGMT (RESR	19575 4		21250 2	18567 3		20244 25 25500/17000	19000 1	22100 3	
REAL ESTATE	20160 1			12000 1					
ADVERTISING				18000 1					11000 1
COMMUNICATIONS	21000 1	20000 1				21160 5			
JOURNALISM						20000 1			16500 2
PHYSICAL EDUCATION		16000 1							
HUMAN ECOLOGY (HOME ECONO			25000 1						
MERCHANDISING MANAGEMENT						19222 6			
FOREIGN LANGUAGES						22800 1			
LETTERS (incl English, Li		22000 1				18750 2			
VISUAL & PERFORMING ARTS						22750 2			
POLITICAL SCIENCE/GOVT						19433 6			
PSYCHOLOGY						25767 3	17000 1		
SOCIOLOGY				26500 2					
ELECTRICAL/ELECTRONIC						29500 2		25343 1	
COMPUTER SCIENCE	22265 1			26333 3				25353 1	

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
INFORMATION SCIENCES & SY	25000 1			27183 2					
ALLIED HEALTH						22000 1			
MATHEMATICS				23350 2		22800 1			

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	35000 1			23640 1	17748 2	19747 2	21140 1	20340 1	
BUSINESS ADMIN (INCL MGMT			15600 1	20000 1	20172 3	17359 3	18333 3		
DISTRIBUTION MANAGEMENT			22000 1						
ECONOM & FINANCE (BANKING			21000 2			17777 2			
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS		20000 1				20000 1			
MARKETING/MARK MGMT (RESR		20000 1				15738 1			19413 1
REAL ESTATE	20500 1								
COMMUNICATIONS				20100 1					
JOURNALISM					12000 1				15500 1
ELEMENTARY EDUCATION					20420 69 30000/18357	28000 1			
PRE-ELEMENTARY EDUCATION					19962 4		19050 1		
PHYSICAL EDUCATION					21405 6				
SPECIAL EDUCATION					19881 8		20350 1		
TEXTILES & CLOTHING					19900 1				
FOREIGN LANGUAGES						18000 1			
LETTERS (incl English, Li		22000 1			20964 7				
VISUAL & PERFORMING ARTS					22251 6				
HUMANITIES - OTHER									24000 1
CRIMINAL JUSTICE					22500 1	19493 1			
HISTORY							18954 1		
POLITICAL SCIENCE/GOVT			22100 1			19493 1	15550 2		
PSYCHOLOGY					18000 1		15605 4		14018 2

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
CHEMICAL						26520 1			
CIVIL			27500 1	30672 5		25283 6	23679 2		
COMPUTER						28372 2			
ELECTRICAL/ELECTRONIC		36800 1		31390 8		27187 14			
INDUSTRIAL						25343 1			
MECHANICAL			31428 2	31365 4		25892 15			
ENGINEERING TECHNOLOGY				37680 1					
AGRIBUSINESS							22385 1		
OTHER AGRICULTURAL SCIENC					25000 1				
COMPUTER SCIENCE		30160 1		29100 2	18500 1	25252 5			
COMPUTER PROGRAMMING						29770 1	18168 1		
INFORMATION SCIENCES & SY				31000 1		19493 1			
HEALTH SCIENCES							16800 1		
NURSING								31000 2	
BIOLOGICAL		30000 1							
CHEMISTRY		22500 1							
MATHEMATICS					20021 6	21821 6			
OTHER PHYSICAL & EARTH SC									30000 1

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25414 2	26500 1	18000 1		
BUSINESS ADMIN (INCL MGMT					24800 2	21600 2			19752 2
DISTRIBUTION MANAGEMENT						23650 1		26000 1	24000 1
ECONOM & FINANCE (BANKING									30000 1
HUMAN RSRCS (incl LABOR R							22500 1		
MARKETING/MARK MGMT (RESR	16000 1						21000 1	23000 1	29750 4
COMMUNICATIONS	18800 1								
ELEMENTARY EDUCATION				22140 1					
HUMANITIES - OTHER					22500 1				
POLITICAL SCIENCE/GOVT		20000 1							
AEROSPACE & AERONAUTICAL					32500 1				
BIOENGINEERING & BIOMEDIC							31324 1		34200 2
CHEMICAL					30300 1				35185 43 37380/34080
CIVIL								28576 5	32301 1
COMPUTER							30225 1		
ELECTRICAL/ELECTRONIC					30853 11		31225 4	29192 1	32760 2
MECHANICAL					30399 6		29257 7	24000 1	33342 12
PETROLEUM									29447 3
ENGINEERING TECHNOLOGY					28100 1		28000 1	45000 1	
INDUSTRIAL TECHNOLOGY							27000 1		
AGRIBUSINESS						22995 3			
OTHER AGRICULTURAL SCIENC						15118 1			29500 1
COMPUTER SCIENCE					31660 5			22667 3	32500 3

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
COMPUTER PROGRAMMING							31000 1		
PHARMACY									32000 2
ARCHITECTURAL & ENVIRONME								28376 5	
CHEMISTRY									29000 1
TEXTILE SCIENCE									29000 1

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING	PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	32000	1	25000	1	23833	3			24925	2		23400	2	26400	2	27200	2
BUSINESS ADMIN (INCL MGMT			21000	1	21000	1						29000	1			27500	1
ECONOM & FINANCE (BANKING	24500	1	19750	2			24000	1				24536	2	23500	3		
HUMAN RSRCS (incl LABOR R					30000	1	21200	1								28000	2
MANAGEMENT INFO SYSTEMS	28367	3	24600	1												30500	2
MARKETING/MARK MGMT (RESR	23600	2	21240	5	25050	4	25250	4	20503	2		23000	2			25000	1
ADVERTISING									13400	1							
COMMUNICATIONS	15500	1					19000	2						23500	2		
JOURNALISM	31500	1												23250	1		
TELECOMMUN/BROADCASTING					12480	1											
HUMAN ECOLOGY (HOME ECONO					19000	1	14400	1									
SOCIOLOGY			18600	1													
BIOENGINEERING & BIOMEDIC			32100	1													
CHEMICAL												33500	2	34929	7	37020	14
CIVIL																33500	4
COMPUTER																33500	1
ELECTRICAL/ELECTRONIC	32515	4	31645 39000/30200	26										33680	5	40200	1
INDUSTRIAL			29303	6					30750	2		29100	2				
MECHANICAL			31472 33000/30700	21					31400	4				34583	6	33600	3
METALLURGICAL									30100	2							
TEXTILE														34000	1		
ENGINEERING TECHNOLOGY			28000	1					21600	1				26600	2		
INDUSTRIAL TECHNOLOGY									24000	1				33300	1		

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
OTHER AGRICULTURAL SCIENC							32500 1		
COMPUTER SCIENCE	27521 4	30600 2	26750 2		21500 1			30475 3	
COMPUTER PROGRAMMING	31541 7	30000 1							
INFORMATION SCIENCES & SY	29000 1				24000 1				32200 1
MATHEMATICS	26500 1								
TEXTILE SCIENCE		23000 1							31500 1

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING		28800 2				27600 1	
BUSINESS ADMIN (INCL MGMT		20800 1	21500 1		27500 1	26100 1	
ECONOM & FINANCE (BANKING		24000 1		29400 1	27500 1		22500 1
HUMAN RSRCS (incl LABOR R					28132 6		
MARKETING/MARK MGMT (RESR		25200 1	24000 3			18000 2	22000 2
ADVERTISING					14000 1		
JOURNALISM	16200 1						
TELECOMMUN/BROADCASTING							20000 1
TEXTILES & CLOTHING					27000 1		
HISTORY							27000 1
POLITICAL SCIENCE/GOVT		22500 2					
PSYCHOLOGY					30000 1		
SOCIAL SCIENCES-OTHER							20000 1
CHEMICAL		35550 2	35600 1	36300 1	35433 9	34440 10	
CIVIL				28500 1		29700 1	28750 2
ELECTRICAL/ELECTRONIC				33867 3	35450 4	35040 1	25000 1
INDUSTRIAL					33200 3	30996 1	
MECHANICAL		33900 3			34531 7	32514 7	26867 3
METALLURGICAL				29450 2			29900 2
TEXTILE					34008 1		33000 1
ENGINEERING TECHNOLOGY		26000 1					
INDUSTRIAL TECHNOLOGY					27500 1		13000 1
COMPUTER SCIENCE		19500 2	25343 1		32250 2	28427 3	

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
COMPUTER PROGRAMMING		34008 1					
BIOLOGICAL							21000 2
CHEMISTRY				29000 1			
MATHEMATICS							16000 1
TEXTILE SCIENCE					26708 20 29400/25000		

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25790 223 34000/22000	17612 14	21500 2	20959 80 34000/18500	22738 4	20160 10	25323 14	29338 16	
BACHELOR - TECHNICAL			32350 2		31875 4	21000 1	28530 24 32000/26200	30493 14	29071 7

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21388 18	21000 4	20056 9	22609 35 33000/18000		20303 72 27500/17500	17625 4	22100 3	14667 3
BACHELOR - TECHNICAL	23633 2			25724 7		25950 4		25348 2	

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	27750 2	20667 3	21117 6	21247 3	20412 109 30000/18000	19065 13	17540 13	20340 1	17390 5
BACHELOR - TECHNICAL		29865 4	30119 3	31277 21 37680/29200	20453 8	25688 52 36000/20600	20942 5	31000 2	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17400 2	20000 1		22140 1	24586 5	23338 4	20500 3	24500 2	26563 8
BACHELOR - TECHNICAL					30839 25 35100/29000	21026 4	29828 16	28185 16	34037 71 37380/31000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26200 9	21355 11	23107 11	22067 9	20851 5		24410 7	24194 8	27987 8
BACHELOR - TECHNICAL	30378 17	31082 59 39000/28000	26750 2		28200 12		31540 5	33293 25 38000/29000	35619 25 40200/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	16200 1	24657 7	23375 4	29400 1	26799 11	22425 4	22250 6
BACHELOR - TECHNICAL		30201 9	30472 2	31788 8	31110 47 37500/25800	32740 23 37200/29500	25146 13

AVERAGE SALARY OFFERS — APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION — CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 — 90th: 22080 / 10th: 18330 — PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25768 208 34000/21600	24003 33 35000/20000	21275 4						25000 1
BUSINESS ADMIN (INCL MGMT	21700 1	18800 2	19703 2	19373 4					26100 1
ECONOM & FINANCE (BANKING	27525 15	27500 2	20250 16	21220 5	27600 1		19000 1	18500 2	26242 6
MARKETING/MARK MGMT (RESR	31000 1		19625 8	22250 2					
COMMUNICATIONS			24000 1						
FOREIGN LANGUAGES			18500 1					18500 1	
LETTERS (incl English, Li			18500 2						
POLITICAL SCIENCE/GOVT	31000 1		20125 4					20000 1	
PSYCHOLOGY			18500 2					18500 1	
SOCIAL SCIENCES-OTHER			18500 1					18500 1	
BIOENGINEERING & BIOMEDIC									36000 1
CHEMISTRY									31250 2

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 70% # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT	18500 1		20260 5				27500 1		
ECONOM & FINANCE (BANKING	16500 1	25875 4							
HUMAN RSRCS (incl LABOR R		23133 3	22000 2						
MARKETING/MARK MGMT (RESR			20350 2					16000 1	
REAL ESTATE		20160 1							
ADVERTISING					16500 2		15600 1	13400 1	
COMMUNICATIONS							21000 1	20000 1	
JOURNALISM					16000 1	17000 1		15500 1	16200 1
TELECOMMUN/BROADCASTING							18500 1	12480 1	
SOCIOLOGY			22000 1						
ELECTRICAL/ELECTRONIC							33500 1		
MATHEMATICS			25700 1						
TEXTILE SCIENCE				27000 1					

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT		20067 3	21500 1	18200 1			24504 1	16500 1	
DISTRIBUTION MANAGEMENT				23650 1			24000 1		
ECONOM & FINANCE (BANKING		30000 1	19880 2			22500 1	21833 3		23592 5
HUMAN RSRCS (incl LABOR R		25000 1		27500 1			23892 13		
MANAGEMENT INFO SYSTEMS							32050 2		
MARKETING/MARK MGMT (RESR	25500 2	26467 3	19500 2	23100 2	22000 2	25200 1	22355 33 31600/18000		17400 2
REAL ESTATE							20500 1		
ADVERTISING	14750 4						19861 6	11000 1	
COMMUNICATIONS	15500 1	30000 1	20000 1	15500 1			20125 8	18800 1	
JOURNALISM	14000 1						21913 4		
TELECOMMUN/BROADCASTING							20000 1		
MERCHANDISING MANAGEMENT			19330 1						
FOREIGN LANGUAGES							22800 1	18000 1	
VISUAL & PERFORMING ARTS			27000 1				18500 1		
HUMANITIES - OTHER							23250 2		
HISTORY							27000 1		
POLITICAL SCIENCE/GOVT			22433 3				20580 5		
PSYCHOLOGY			27250 2	13520 1			17000 1		
SOCIOLOGY							18600 1		
SOCIAL SCIENCES-OTHER			20000 1						
CHEMICAL							35600 1		
ELECTRICAL/ELECTRONIC							29500 2		
INDUSTRIAL							23400 1		

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
MECHANICAL							30033 3		
METALLURGICAL							30400 1		
AGRIBUSINESS							28000 1		
OTHER AGRICULTURAL SCIENC							29500 1		
PHARMACY							32000 2		
BIOLOGICAL							24000 1		
CHEMISTRY					29000 1				
MATHEMATICS			22800 1						25200 1
TEXTILE SCIENCE		24000 1					24800 2		

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			19493 1						
BUSINESS ADMIN (INCL MGMT			19159 3						
ECONOM & FINANCE (BANKING			19493 1						
HUMAN RSRCS (incl LABOR R									28212 6
MARKETING/MARK MGMT (RESR			15738 1				26000 1		
ELEMENTARY EDUCATION			28000 1						
CRIMINAL JUSTICE		19493 1							
POLITICAL SCIENCE/GOVT			19493 1						
BIOENGINEERING & BIOMEDIC									31324 1
CHEMICAL									36020 6
CIVIL					27500 1		28803 16	27769 4	31350 2
ELECTRICAL/ELECTRONIC			28375 5				31139 7		33403 11
INDUSTRIAL			25343 1						31471 7
MECHANICAL							29420 11		32113 24 36000/30000
METALLURGICAL									30000 2
ENGINEERING TECHNOLOGY							36550 2		26800 4
INDUSTRIAL TECHNOLOGY									27950 4
OTHER AGRICULTURAL SCIENC									32500 1
COMPUTER SCIENCE			25353 1						
COMPUTER PROGRAMMING							31000 1		
INFORMATION SCIENCES & SY			19493 1						
ARCHITECTURAL & ENVIRONME							29250 2		
MATHEMATICS			19493 2						

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								29000 1	
MANAGEMENT INFO SYSTEMS	30000 1								24600 1
AEROSPACE & AERONAUTICAL					32500 1				
BIOENGINEERING & BIOMEDIC							33000 1	35400 1	32100 1
CHEMICAL					36018 11		35292 64 39000/34000	34140 3	32705 4
CIVIL		26100 1					28200 1	28897 6	29500 1
COMPUTER			30225 1		31400 1				25343 1
ELECTRICAL/ELECTRONIC	30774 6	29796 4	30052 5	30192 2	31533 3	31080 2	31620 1	31878 13	31001 29 40200/25343
INDUSTRIAL							30000 1		31200 1
MECHANICAL		31373 3	26300 1	26252 1	28795 6	28126 2	33433 3	32984 19	30445 27 35220/25343
METALLURGICAL					28500 1				30000 2
PETROLEUM									29447 3
TEXTILE								34008 1	33500 2
ENGINEERING TECHNOLOGY				28000 1	37680 1				21600 1
COMPUTER SCIENCE	30750 2		30460 9			25020 1			30600 1
COMPUTER PROGRAMMING			32766 1						
ARCHITECTURAL & ENVIRONME								27690 2	28000 1
CHEMISTRY					25750 2				
TEXTILE SCIENCE								31500 1	

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	18500 1				20000 1				
MARKETING/MARK MGMT (RESR	19413 1								
PHYSICAL EDUCATION									16000 1
PSYCHOLOGY	13000 1								15035 1
COMPUTER SCIENCE			18000 1					28427 3	
NURSING				31000 2					
BIOLOGICAL			18000 1						30000 1
OTHER PHYSICAL & EARTH SC									30000 1

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT			20000 1			23300 2	23917 1		
MANAGEMENT INFO SYSTEMS					24808 3	25140 12	25850 6		
MARKETING/MARK MGMT (RESR						18200 1			
HISTORY				18954 1					
POLITICAL SCIENCE/GOVT	16700 1		14400 1						
PSYCHOLOGY		15075 2		18750 1					
COMPUTER					33500 1				
ELECTRICAL/ELECTRONIC					30950 4				
MECHANICAL						26000 1	26000 1		
AGRIBUSINESS									22385 2
COMPUTER SCIENCE					27064 34 38000/21000	28422 2	28286 7		
COMPUTER PROGRAMMING					29747 12				
INFORMATION SCIENCES & SY					26550 2	27509 7	29000 1		
HEALTH SCIENCES				16800 1					
MATHEMATICS		21000 1			21560 4			28000 1	

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29000 1		22375 4					
BUSINESS ADMIN (INCL MGMT		26975 4		20392 24 27500/18200					15000 1
DISTRIBUTION MANAGEMENT				22833 3					
ECONOM & FINANCE (BANKING		31375 4		22122 21 32000/17000					
HOTEL/RESTAURANT MGMT.				18000 1					
HUMAN RSRCS (incl LABOR R			23250 4	23505 4					
MANAGEMENT INFO SYSTEMS				19000 1					
MARKETING/MARK MGMT (RESR			23800 1	20604 28 30000/17000					
REAL ESTATE				12000 1					
COMMUNICATIONS			20100 1	20900 2					
JOURNALISM				20000 1			16000 1		12000 1
ELEMENTARY EDUCATION									20444 70 30000/18357
PRE-ELEMENTARY EDUCATION									19779 5
PHYSICAL EDUCATION									21405 6
SPECIAL EDUCATION									19933 9
HUMAN ECOLOGY (HOME ECONO				19467 3					
TEXTILES & CLOTHING				27000 1					19900 1
MERCHANDISING MANAGEMENT				19200 5					
LETTERS (incl English, Li				20375 4					20964 7
VISUAL & PERFORMING ARTS									22251 6
CRIMINAL JUSTICE									22500 1
HISTORY	20000 1								
POLITICAL SCIENCE/GOVT		32000 1		16750 2					

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
PSYCHOLOGY				26400 2					18000 1
SOCIOLOGY				31000 1					
BIOENGINEERING & BIOMEDIC		36000 1							
CHEMICAL				33000 2					
CIVIL				27000 1				31000 1	
ELECTRICAL/ELECTRONIC		31225 4		30950 2					
INDUSTRIAL				30305 4					
MECHANICAL				31800 1					
INDUSTRIAL TECHNOLOGY				13000 1					
AGRIBUSINESS				18600 1					
OTHER AGRICULTURAL SCIENC				15118 1					25000 1
COMPUTER SCIENCE		29333 3			22265 1				
ALLIED HEALTH				22000 1					
CHEMISTRY		32000 1							
MATHEMATICS							23000 1		20021 6
TEXTILE SCIENCE				26977 19					

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25913 226 34000/22000	23911 37 35000/20000	20025 41 26000/18500	20736 11	27600 1		19000 1	18750 6	26069 8
BACHELOR - TECHNICAL									32833 3

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	17500 2	24133 8	20800 10		16333 3	17000 1	20650 4	15476 5	16200 1
BACHELOR - TECHNICAL			25700 1	27000 1			33500 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	17438 8	24956 9	22028 14	20653 7	22000 2	23850 2	22212 85 33000/17000	16075 4	21823 7
BACHELOR - TECHNICAL		24000 1	22800 1		29000 1		28907 15		25200 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		19493 1	19962 8				26000 1		28212 6
BACHELOR - TECHNICAL			25105 10		27500 1		29873 39 45000/25000	27769 4	31937 62 37500/28000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	30000 1							29000 1	24600 1
BACHELOR - TECHNICAL	30768 8	29926 8	30217 17	28659 4	32506 26 39000/26328	28686 5	34955 71 39000/33400	32026 46 37320/29000	30615 74 40200/25343

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	16971 3				20000 1				15518 2
BACHELOR - TECHNICAL			18000 2	31000 2				28427 3	30000 2

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	16700 1	15075 2	17200 2	18852 2	24808 3	24432 15	25574 7		
BACHELOR - TECHNICAL		21000 1		16800 1	27610 57 38000/20000	27541 10	28111 9	28000 1	22385 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL	20000 1	29440 10	22817 6	21055 108 32000/17000			16000 1		20421 108 30000/18000
BACHELOR - TECHNICAL		31211 9		26945 33 34000/25000	22265 1		23000 1	31000 1	20732 7

AVERAGE SALARY OFFERS APRIL 1990 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32083 6			40883 12	44233 3	32800 1	32400 1	36250 4	
MBA--TECH				37250 4				36250 4	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				38500 2		17000 1			
MBA--TECH				42000 1					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						25400 1			
MBA--TECH			34950 2	41500 1					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					36400 1				44000 1
MBA--TECH							35800 1		40500 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	32000 1	39000 1	51000 1						
MBA--TECH		35000 1							38833 3

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH					45000 2		